

Message Text

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ORIGIN HUD-02

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APPROVED BY NEA/IRN: CWNAAS

HUD/N: DPKEARNEY

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TO AMEMBASSY TEHRAN PRIORITY

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TAGS: BBAK, BTIO, IR

SUBJECT: ECONOMY AND FINANCE COMMITTEE: WORKING GROUP ON
HOUSING

1. PLEASE PASS TO MR. ZAVEN SIMONIAN, DEPUTY MINISTER,
MINISTRY OF HOUSING AND URBAN DEVELOPMENT, THE FOLLOWING
LETTER FROM MR. DANIEL P. KEARNEY, PRESIDENT, GOVERNMENT
NATIONAL MORTGAGE ASSOCIATION (GNMA).

2. "DEAR MR. SIMONIAN, THIS LETTER IS TO FOLLOW UP ON MY
OCTOBER REPORT TO YOU.

"OF THE TEN FIRMS FOR WHICH YOU REQUESTED INFORMATION, WE
HAVE RECEIVED POSITIVE RESPONSES FROM FOUR: NORTH AMERICAN
HOUSING CORP., POINT OF ROCKS, MARYLAND; ALCOA CONSTRUCTION
SYSTEMS, INC., PITTSBURGH, PENNSYLVANIA; AMERICAN UNIMODULE
CORP., NEW YORK, NEW YORK; AND NATIONAL HOMES CORP.,
LAFAYETTE, INDIANA, WHICH PROVIDED THE INFORMATION IN ITS
PROPOSAL. THESE RESPONSES ARE BEING FORWARDED TO YOU UNDER
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SEPARATE COVER. WE ARE AWAITING RESPONSES FROM THREE

OTHERS: JOHN F. LONG CONSTRUCTION CO., PHOENIX, ARIZONA;
CAMBRIDGE ENTERPRISES, INC., SAN FRANCISCO, CALIFORNIA;
AND IRANO INTERNATIONAL, INC., WHICH IS RESPONDING THROUGH
AN ASSOCIATE, WOOD COMPONENTS CO., EUGENE, OREGON. THESE
WILL BE FORWARDED AS SOON AS THEY ARE RECEIVED. OF THE

THREE REMAINING FIRMS, THE MARYLAND HOUSING CORPORATION
IS GOING OUT OF BUSINESS; PLASTONIUM INTERNATIONAL, INC.,
IRVINE, CALIFORNIA, WAS NOT INTERESTED IN RESPONDING; AND
WE HAVE BEEN UNABLE TO IDENTIFY THE HERITAGE CORP.,
HOUSTON, TEXAS.

"ALSO BEING FORWARDED UNDER SEPARATE COVER ARE EIGHT
PROPOSALS FOR INDUSTRIALIZED HOUSING WHICH HAVE BEEN
SUBMITTED IN RESPONSE TO OUR INVITATION. THE FIRMS
SUBMITTING THESE PROPOSALS ARE AS FOLLOWS: CAPITAL
HOUSING, INC. OF AVIS, PENNSYLVANIA; DELTONA CORP. OF
MIAMI, FLORIDA; ACTIVE HOMES CORP. OF MARKETTE, MICHIGAN;
SMITH CATTLEGUARD CO. OF MIDLAND, VIRGINIA; GENERAL
ELECTRIC CO. OF PHILADELPHIA, PENNSYLVANIA; BRESLER &
REINER INC. OF WASHINGTON, D.C., TOGETHER WITH ROSHER,
AN IRANIAN FIRM; NATIONAL HOMES CORP. OF LAFAYETTE,
INDIANA; AND ALBEE HOMES OF NILES, OHIO. THIS LAST FIRM
IS CURRENTLY REORGANIZING UNDER THE U.S. BANKRUPTCY ACT.
WE WOULD NOT RECOMMEND THIS COMPANY FOR FURTHER
CONSIDERATION.

"DUE TO THE HOLIDAYS AND CONTINUING INDUSTRY INTEREST
IN THE IRAN HOUSING PROGRAM WE HAVE EXTENDED THE DEADLINE
FOR PROPOSALS TO JANUARY 30. IT IS POSSIBLE THAT TEN TO
FIFTEEN MORE PROPOSALS WILL BE SUBMITTED. THEY WILL BE
FORWARDED TO YOU AS RECEIVED.

"IF YOU WOULD LIKE, WE WILL ARRANGE TO HAVE ORAL
PRESENTATIONS OF PROPOSALS AT THE NEXT MEETING OF THE
US-IRAN HOUSING STUDY GROUP HERE IN WASHINGTON. PLEASE
ADVISE US AS TO WHICH FIRMS, ANY SPECIFIC INFORMATION
YOU WANT PRESENTED, AND THE APPROXIMATE TIME FOR THE
PRESENTATIONS. VERY TRULY YOURS, DANIEL P. KEARNEY,
PRESIDENT, GNMA."

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3. NOTE: PROPOSALS ARE BEING FORWARDED TO EMBASSY VIA
AIR POUCH FOR DELIVERY TO MR. SIMONIAN. SISCO

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